



TRAINING PROGRAMME ON CONTRACT MANAGEMENT & DISPUTE RESOLUTION

**24th to 26th April 2024,
Hotel Mystic Mountain, Nepal**



BACKGROUND

Contracts are pivotal in business transactions, yet their significance is often overlooked, resulting in disagreements, disputes, and delays. This issue has a global impact, affecting businesses worldwide. According to a Texas Transportation Institute study, the economic cost of a USD 100 million road project delay in India is substantial, amounting to USD 15,000 per day, encompassing both direct and indirect losses that impact businesses and overall project efficiency. Contractual disputes not only disrupt project implementation but also escalate costs, adversely affecting development outcomes.

This programme aims to boost understanding and knowledge, empowering participants to navigate contract complexities, prevent disputes, and contribute to successful project execution. It covers essential aspects such as handling breaches, dispute avoidance, contract agreement forms and structures, terms and conditions, managing risk and financial security, dispute resolution mechanisms, and many more critical topics. This initiative is a crucial step toward creating a global business environment where enterprises can thrive without being hindered by contractual obstacles.

TARGET AUDIENCE

- Newly appointed procurement and contract management officials
- Experienced staff seeking knowledge and skills enhancement.
- Contractor's suppliers - projects
- Officials at all levels in public bodies (central government, NDPDs, Local Government, etc.)

CONTENTS TO BE COVERED

- Introduction to contract Management
- Performance & Execution of Contracts & Breach
- Structure of Contracts agreement
- Managing Risk & Financial security in Contract
- Good Practices in Contract Management
- How to avoid contractual disputes
- Provision of Arbitration & Conciliation Law

MODE AND METHODOLOGY OF THE TRAINING

The programme offers in-person sessions for direct interaction with experts. It includes interactive case study analyses on contractual issues and dispute resolution techniques, featuring real-life examples from diverse sectors. Participants engage in role-play exercises to enhance problem-solving skills and explore innovative dispute resolution methods.

CERTIFICATION

Participants will receive a Certificate of Participation from AIMA with technical support from The World Bank.

PARTICIPATION FEES

- **Single Occupancy: Rs. 58,500/-** plus GST @ 18% per participant
- **Twin Sharing : Rs. 55,000/-** plus GST @ 18% per participant

* Twin Sharing is available only for organizations nominating an even number of participants of the same gender.

* The fee includes lodging, boarding, meals, and study material.

* Additional charges apply for single occupancy if accompanied by a spouse/family member.

* Check in-24th April, 2024. Check out- 27th April, 2024.

* The workshop will commence at 3:00pm on 24th April, 2024 and conclude at 4:30pm on 26th April, 2024.

* Please note that the fee is non-refundable, but participant substitutions are allowed. In case a nominated participant is unable to attend the workshop, the fee will not be refunded.

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